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# Update.

## EU Data Roaming Charges

The cost of using a Three phone whilst in the EU has now changed as follows:

- Voice calls made: 36.6p
- Voice calls received: 11.5p

The EU data roaming limit has also changed from £45 to £43. This limit is designed to help your customers control the cost of using the internet on their phone or Mobile Broadband while in the EU.

New price bands have also been set for the following countries:

- Belarus - now call pricing Band 2
- Cuba, Oman, Ukraine, Georgia, Uzbekistan - now call pricing Band 3
- Republic of Korea - now data pricing Band 4

A text message has been sent to all customers who have roamed within the effected countries during the last 12 months.

## All-you-can-eat data

Now available on Business Sharer voice price plans for the life of your customer's contract, until 31st March 2012.

## 24 hour handset replacement

Free next working day replacement for phones covered by manufacturer's warranty.

## key contacts.

Avenir 3 Client Services 020 8731 4402 or email  
threeconnections@avenir-telecom.co.uk

# Three Hardware.

Take your pick from one of 3's latest mobiles:

	Trade Price		Trade Price
<b>BlackBerry®</b>		<b>Samsung</b>	
<b>REDUCED</b> BlackBerry® Curve™ 9360 Smartphone	£199.86	Nokia E7	£363.77
BlackBerry® Bold™ 9900 Smartphone	£379.00	Nokia X7	£307.45
BlackBerry® Torch™ 9810 Smartphone	£319.59	Nokia 800	£342.00
<b>HTC</b>		<b>Sony Ericsson</b>	
HTC Wildfire S	£190.65	Samsung Galaxy Ace S5830	£183.00
HTC Cha Cha	£203.87	Samsung Galaxy Mini	£122.00
HTC Desire S	£290.71	Samsung Galaxy S II	£392.00
HTC Sensation	£371.91	Samsung Galaxy W	£217.00
NEW HTC Sensation XE	£325.00	<b>Three</b>	
HTC Sensation XL	£361.00	Post Pay SIM Card	£10.00
<b>LG</b>			
LG Optimus 3D	£372.01		
<b>Nokia</b>			
Nokia C2-01	£71.72		

## Pay As You Go Mobile Broadband

Broadband without wires or a contract. Getting online with Pay As You Go Mobile Broadband is easy. Just buy a Top-up, convert it to the Add-on of your choice, and you can surf the net almost anywhere.

Device	Trade Price	Allowance	Validity Period
Huawei E586 3GB Starter Kit	£63.80	3GB	3 months
Huawei E353 1GB Starter Kit	£25.40	1GB	1 month
Huawei E353 3GB Starter Kit	£33.00	3GB	3 months
Huawei E353 12GB Starter Kit	£63.40	12GB	12 months

## USB Modems/Mobile Wi-Fi

Get online faster with Mobile Broadband from 3. With 97% population coverage and more each month, broadband from 3 couldn't be simpler. Competitively priced and easy to use, 3's USB Modems offer a complete business solution to your customers.

	Trade Price
Huawei E353	£35.00
Mobile Wi-Fi Huawei E586	£80.00

# Business price plans.



## Price Plan | Business Sharer Plans

VOICE

MESSAGING

DATA

	Number of users allowed	What's Included?				Outside of bundle (per minute)			Monthly Line Rental		SIM Only	
		Minutes		Text Messages	Data	UK Landlines	Other networks	3 Video calls	18 Months	24 Months	18 Months	24 Months
Business Sharer 1,000	4	1,000	or	2,000	Unlimited - Until 31st March 2012	16p	16p	42.6p	£34.00*			
Business Sharer 2,000	8	2,000	or	4,000					£74.00*			
Business Sharer 3,000	8	3,000	or	6,000					£114.00*			
Business Sharer 4,000	12	4,000	or	8,000					£154.00*			
Business Sharer Charge per User- Voice	Up to max sharers	n/a		n/a	2GB per user (Internet Max - 2GB Usage, unlimited push email)				£13.50*	£11.25*	£13.50	£11.25
Business Sharer Charge per User- MBB	For each voice sharer**	n/a		n/a	5GB data per user	n/a	n/a	n/a	£13.50*	£11.25*	£13.50	£11.25

Free calls to voicemail and other 3 mobiles

\*Each sharer plan incorporates 1) an access charge and 2) a per user charge. Each user has its own contract term and cost is dependent on the term selected e.g. 24 month = £11.25 \*\*Broadband sharers must not exceed number of voice sharers

## Bolt Ons

BlackBerry

VOICE

MESSAGING

DATA

TRAVEL



	What's Included?	Monthly Line Rental
BlackBerry® Internet Service	1GB Web Browsing and POP3 Email	4.26

### + Minutes

	Monthly Line Rental
250 Cross Network Voice Minutes	£10.00
500 Cross Network Voice Minutes	£20.00
1000 Cross Network Voice Minutes	£40.00
50 UK 3 to 3 Video Minutes	£4.26
100 UK 3 to 3 Video Minutes	£8.51
200 UK 3 to 3 Video Minutes	£12.77
2000 Landline Minutes	£8.51

### + Data

	What's Included?	Monthly Line Rental
Internet Max	2GB Data for Web Browsing and unlimited push e-mail	£4.26
Broadband Lite	1GB Data (for using handset as a modem) and unlimited push e-mail	£8.51
Broadband Plus	3GB Data (for using handset as a modem) and unlimited push e-mail	£12.77

### + Travel

	Monthly Line Rental
International Saver (3,000 minutes for calling abroad from the UK)	£12.77

### + Messaging

	Monthly Line Rental
1,000 Text Messages	£4.26
2,000 Text Messages	£8.51



## Price Plan | Business 600 and Business 900



	What's Included?				Outside of bundle (per minute)			Monthly Line Rental		
	Cross Network Minutes	Text Messages	3-to-3	Landline Minutes	UK landlines	Other networks	3 Video calls	12 months	18 months (10% disc.)	24 Months (25% disc.)
Business 600	750	100	2,000	2,000	8.5p	21.3p	42.6p	£25.53	£22.98	£19.15
Business 900	1125	150	2,000	2,000				£34.04	£30.64	£25.53



## Bolt Ons



	What's Included?	Monthly Line Rental
BlackBerry® Internet Service	1GB Web Browsing and POP3 Email	£4.26

### + Minutes

	Monthly Line Rental
250 Cross Network Voice Minutes	£10.00
500 Cross Network Voice Minutes	£20.00
1,000 Cross Network Voice Minutes	£40.00
50 UK 3 to 3 Video Minutes	£4.26
100 UK 3 to 3 Video Minutes	£8.51
200 UK 3 to 3 Video Minutes	£12.77
2,000 Landline Minutes	£8.51

### + Data

	What's Included?	Monthly Line Rental
Internet Max	2GB Data for Web Browsing and unlimited push e-mail	£4.26
Broadband Lite	1GB Data (for using handset as a modem) and unlimited push e-mail	£8.51
Broadband Plus	3GB Data (for using handset as a modem) and unlimited push e-mail	£12.77

### + Travel

	Monthly Line Rental
International Saver (3000 minutes for calling abroad from the UK)	£12.77

### + Messaging

	Monthly Line Rental
1000 Text Messages	£4.26
2000 Text Messages	£8.51

All bolt-ons above and on opposite page are priced per user and cannot be shared.

# Three Mobile Broadband.



## Price Plan | Mobile Broadband



	What's Included?	Outside of bundle	Monthly Line Rental		
			12 month	18 month	24 month
Broadband Lite	1GB	8.5p per MB	n/a	£8.74	£8.74
Broadband Plus	3GB		£13.32	n/a	n/a
Broadband 5GB	5GB		n/a	£13.32	n/a
Broadband 15GB	15GB		n/a	£17.49	£13.32
Broadband for Tablets	15GB		n/a	n/a	£25.82



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# Commissions



Avenir Telecom pay the whole 100% commission in advance.

## Business Plans Business Sharer Plans

	12 month	18 month	24 month
Business Share 1000 Bundle	-£30.00	-£30.00	-£30.00
Business Share 2000 Bundle	£170.00	£170.00	£170.00
Business Share 3000 Bundle	£420.00	£420.00	£420.00
Business Share 4000 Bundle	£670.00	£670.00	£670.00
Business Share User - Voice	£185.00	£260.00	£335.00
Business Share User - Data/ MBB	£7.00	£82.00	£157.00

## Business 600 & Business 900

	12 month	18 month	24 month
Business 600	£149.00	£224.00	£258.00
Business 900	£245.00	£356.00	£411.00

- All SIM Only connections will be reduced by a further £30 commission.
- SIM Only connections require a 3G compatible handset or no commission is due.
- A £10 Promo Bonus is payable against all handsets listed on page 29 of Talking Shop, when connected to Business 600 or 900 tariffs.
- Voice plan commissions include a £10 Sim Refund.

## Mobile Broadband/MiFi

	12 month	18 month	24 month
Broadband Lite	-£15.00	£36.00	£41.00
Broadband Plus	£28.00	n/a	n/a
Broadband 5GB	n/a	£60.00	n/a
Broadband 15GB	n/a	£76.00	£83.00
Mobile Broadband for Tablets	n/a	n/a	£138.00



On certain mobile broadband tariffs: Offer your customers the MiFi Modem for free, and still receive up to £53.23 margin! See table below for total margin.

## Mobile MiFi with MiFi Modem

	Commission	Dongle Cost	Promo Bonus	Total Margin*
Broadband Lite 18 Months	£36.00	£107.27	£77.50	£6.23
Broadband Lite 24 Months	£41.00	£107.27	£77.50	£11.23
Broadband Plus 12 Months	£28.00	£107.27	£77.50	-£1.77
Broadband 5GB 18 Months	£60.00	£107.27	£77.50	£30.23
Broadband 15GB 18 Months	£76.00	£107.27	£77.50	£46.23
Broadband 15GB 24 months	£83.00	£107.27	£77.50	£53.23

\*If Modem is given free of charge to customer

A promotional bonus of either £30.00 (Huawei E353) or £42.00 (Huawei E586) is payable against these plans when connected to one of the devices on Talking Shop page 29, including the Mobile WiFi dongle.

## Bolt Ons

### Minutes

250 Cross Network Voice Minutes	£45.00
500 Cross Network Voice Minutes	£75.00
1000 Cross Network Voice Minutes	£115.00
50 UK 3 to 3 Video Minutes	£5.00
100 UK 3 to 3 Video Minutes	£10.00
200 UK 3 to 3 Video Minutes	£15.00
2000 Landline Minutes	£10.00

### Travel

International Saver	£10.00
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### Data

Internet Max	£25.00
Broadband Lite	£10.00
Broadband Plus	£0.00

### Messaging

1000 Text Messages	£5.00
2000 Text Messages	£10.00