

. . T . . Mobile .

# Update

*everything  
everywhere™*

## T-Mobile Now Available with Avenir Telecom

Avenir Telecom is pleased to be able to offer you the full T-Mobile business package.

Avenir Telecom will undertake all of the processing for you, ensuring that you can continue servicing your own customer base and generate more connections, completely free of administrative headaches.

## Nextivity

The Nextivity product is a new wireless 3G indoor coverage solution, which is designed to dramatically increase indoor voice and data coverage.

The Nextivity consists of two units; a window unit, which picks up and transmits existing 3G coverage, and a coverage unit which amplifies the 3G signal around the premises.

The two units are simple 'plug and play' devices, each requiring their own power source, with minimal set-up required by the end user. It does not require a broadband connection.

The Nextivity is available in both Orange and T-Mobile variations.

## Proofs

For full details of proofs needed, please see:

[www.avenir-telecom.co.uk/tmobileproofs](http://www.avenir-telecom.co.uk/tmobileproofs)

## key contacts

### Avenir T-Mobile Client Services

Phone 020 8731 4402

Email [tmobileconnections@avenir-telecom.co.uk](mailto:tmobileconnections@avenir-telecom.co.uk)

# T-Mobile Hardware

Choose from the latest devices from T-Mobile.

Acer	Nokia
Acer C6 Liquid Express	<b>REDUCED</b> Nokia 1616
Apple	Nokia 700
iPhone 4S 16GB Black/White	<b>NEW</b> Nokia 710
iPhone 4S 32GB Black/White	<b>REDUCED</b> Nokia C1-01
iPhone 4S 64GB Black/White	<b>REDUCED</b> Nokia C1-02
BlackBerry®	<b>REDUCED</b> Nokia C2-01
BlackBerry® Curve™ 8520	Nokia C3-01 V2
<b>REDUCED</b> BlackBerry® Curve™ 9300	Nokia E5
BlackBerry® Curve™ 9360 Black/White	Nokia Lumia 800 Black/Cyan
BlackBerry® Curve™ 9380	Samsung
BlackBerry® Bold™ 9790	Samsung Ace (Cooper)
BlackBerry® Bold™ 9900	<b>REDUCED</b> Samsung Galaxy S II Black/White
BlackBerry® Torch™ 9860	Samsung Galaxy Mini
HTC	<b>NEW</b> Samsung Galaxy R Style
HTC Desire S	<b>NEW</b> Samsung Solid X Cover
HTC Explorer	Sony Ericsson
<b>REDUCED</b> HTC Sensation	Sony Ericsson Xperia Neo V
HTC Sensation XE	T-Mobile
HTC Wildfire S Black/White	T-Mobile Vivacity
LG	
<b>NEW</b> LG Prada 3	



Samsung X Cover



LG Prada 3



Nokia 710

## Nextivity

Nextivity RH2 3G Network Signal Booster

## USB Modems

T-Mobile Broadband USB 620 Stick

Mobile Broadband USB E367 Stick

T-Mobile Wireless Pointer

ZTE MF192 MBB Stick



Wireless Pointer

# T-Mobile Business Pay Monthly

## Step One - Choose your plan

### + Business Pay Monthly

	Minutes	Texts	Internet	Inclusive Flexible Booster	Monthly Cost	
					6 Month	12 Month
Business Pay Monthly 25	750	250	100MB (12 months only)	n/a	£25.00	£25.00
Business Pay Monthly 30	1,000				£30.00	£30.00
Business Pay Monthly 35	2,000	500	250MB (12 months only)		n/a	£35.00
Business Pay Monthly 40			500MB (12 months only)		n/a	£40.00
Business Pay Monthly 45			1GB (12 months only)		n/a	£45.00

  

	Minutes	Texts	Internet	Handset Fund for Multiple Users	Inclusive Flexible Booster	Monthly Cost		
						18 Month	24 Month	
Business Pay Monthly 15 - 24 Month	500	250	n/a	Mix and Match phones across multiple users	One from the list below	n/a	£15.00	
Business Pay Monthly 20 - 18 month			£20.00			n/a		
Business Pay Monthly 20 - 24 month	750	250	100MB			n/a	£20.00	
Business Pay Monthly 25 - 18 month						£25.00	n/a	
Business Pay Monthly 25 - 24 month	1,000	500	250MB			n/a	£25.00	
Business Pay Monthly 30 - 18 month						£30.00	n/a	
Business Pay Monthly 30 - 24 month	2,000	500	500MB			n/a	£30.00	
Business Pay Monthly 35 - 18 month			£35.00			n/a		
Business Pay Monthly 35 - 24 month	2,000	500	1GB			n/a	£35.00	
Business Pay Monthly 40 - 18 month						£40.00	n/a	
Business Pay Monthly 40 - 24 month	2,000	500	1GB			Motorola Atrix	n/a	£40.00
Business Pay Monthly 45 - 18 month							£45.00	n/a
Business Pay Monthly 45 - 24 month	2,000	500	3GB	Motorola Atrix	n/a	£45.00		
Business Pay Monthly 50 - 18 month					£50.00	n/a		

### + Business SIM Only

	Minutes	Texts	Internet	Inclusive Flexible Booster	Monthly Cost	
					30 Day	12 Month
Business SIM15	500	250	n/a	One from the list below	£15.00	£10.00
Business SIM 20	750				£20.00	£15.00
Business SIM 25	1,000	£25.00			£20.00	
Business SIM 30	2,000	500			£30.00	£25.00

## Step Two - Choose one free flexible extra from the list below

	What's Included?	Monthly Cost
3,000 Text	3,000 texts to any UK network	£5.00
300 Landline	300 minutes to UK landline numbers starting 01, 02 and 03	£5.00
500MB Internet	500MB Internet & Email - Please notify if for iPhone	£5.00
3,000 T-Mobile Talk	3,000 minutes to other T-Mobile customers in the UK	£5.00
BlackBerry Email and Internet (BIS)	BlackBerry Internet & Email on your mobile - 500MB fair usage	£5.00
Euro 5 Talk & Text	Make up to 19 minutes of calls, receive up to 53 minutes of calls or send up to 75 texts	£5.00
USA & Canada Talk	120 International minutes to call mobiles and landlines in the USA & Canada from the UK	£5.00
Europe & Australasia Talk	60 International minutes to call from the UK to mobiles and landlines	£5.00
International Text Booster	3,000 International texts	£5.00

# T-Mobile Business 1-Plan

## Step One - Choose your plan length & cost per user

	Cost per User per Month		Cost per User per Month
36 Month Plan	£13.50	18 Month Plan	£15.00
24 Month Plan	£7.50/£10.00/£15.00	12 Month Plan	£7.50/£10.00/£15.00

## Step Two - Choose the minutes and texts to share between your users

Minutes	Texts	Monthly Cost	Minutes	Texts	Monthly Cost
		12/18 Month			24/36 Month
250	£2.50 per user for unlimited UK texts or £1.50 per user for 50 shared UK texts	£10.00	250	Unlimited texts and unlimited calls to most UK landlines included	£5.00
500		£20.00	500		£10.00
750		£30.00	750		£15.00
1,000		£40.00	1,000		£20.00
1,500		£60.00	1,500		£30.00
2,000		£80.00	2,000		£40.00
3,000		£120.00	3,000		£60.00
4,000		£160.00	4,000		£80.00
5,000		£200.00	5,000		£100.00
6,000		£240.00	6,000		£120.00
7,000		£280.00	7,000		£140.00
8,000		£320.00	8,000		£160.00
9,000		£360.00	9,000		£180.00
10,000		£400.00	10,000		£200.00
15,000		£600.00	15,000		£300.00
20,000		£800.00	20,000		£400.00
25,000		£1,000.00	25,000		£500.00
30,000		£1,200.00	30,000		£600.00
40,000		£1,600.00	40,000		£800.00
50,000		£2,000.00	50,000		£1,000.00
60,000	£2,400.00	60,000	£1,200.00		
80,000	£3,200.00	80,000	£1,600.00		
100,000	£4,000.00	100,000	£2,000.00		

## Step Three - Add your email options with unlimited Internet included

BlackBerry® BIS or Windows email - add £5 per user per month	OR	BlackBerry® BES email - add £10 per user per month	OR	iPhone for Business 1-Plan - add £10 per user per month
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## Step Four - Add any shared bundles needed

	Monthly Cost		Monthly Cost
125 Europe Roaming Minutes	£25.00	2,500 Europe Roaming Minutes	£500.00
250 Europe Roaming Minutes	£50.00	5,000 Europe Roaming Minutes	£1,000.00
500 Europe Roaming Minutes	£100.00	Shared Email & Internet 1GB	£10.00
1,250 Europe Roaming Minutes	£250.00		

# Boosters

## + Flexible Boosters

	What's Included?	Monthly Cost
3,000 Texts	3,000 texts to any UK network	£5.00
300 Landline	300 minutes to UK landline numbers starting 01, 02 and 03	£5.00
Unlimited Internet	500MB Internet & Email	£5.00
3,000 T-Mobile Talk	3,000 minutes to other T-Mobile customers in the UK	£5.00
BlackBerry Email and Internet (BIS)	BlackBerry Internet & Email on your mobile - 500MB fair usage	£5.00
Euro 5 Talk & Text	Make up to 19 minutes of calls, receive up to 53 minutes of calls or send up to 75 texts	£5.00
Euro 10 Talk & Text	Make up to 39 minutes of calls, receive up to 107 minutes of calls or send up to 150 texts	£10.00
USA & Canada Talk	120 International minutes to call mobiles and landlines in the USA & Canada from the UK	£5.00
Europe & Australasia Talk	60 International minutes to call from the UK to mobiles and landlines	£5.00
International Text Booster	3,000 International texts	£5.00

## + Email & Internet

	What's Included?	Monthly Cost
Business Email & Internet 500MB	500MB inclusive data	£5.00
Business Email & Internet 1GB	1GB inclusive data	£10.00
Business Email & Internet Unlimited	Unlimited inclusive data - for existing customers only	£5.00

## + Mobile Broadband

	What's Included?	Monthly Cost
Business Mobile Broadband 1GB	1GB inclusive data	£8.50
Business Mobile Broadband 3GB	3GB inclusive data	£12.50
Business Mobile Broadband 10GB	10GB inclusive data	£30.00
Business Mobile Broadband Upgrade	For modem usage with existing voice plan including data	£5.00
Business Mobile Broadband Option	For modem usage with existing voice plan not including data	£10.00
Business Mobile Broadband Tethering 1GB	1GB inclusive data	£8.50
Business Mobile Broadband Tethering 3GB	3GB inclusive data	£12.50
Business Mobile Broadband Tethering 5GB	5GB inclusive data	£20.00
Business Mobile Broadband Tethering 10GB	10GB inclusive data	£30.00

## + BlackBerry

	What's Included?	Monthly Cost
BlackBerry Email Booster	Email on your phone - 50MB Inclusive Data	£5.10
BES Express & Internet	1GB Inclusive Data	£5.00
BES Express & Internet with Support	1GB Inclusive Data	£7.50
BIS & Internet	1GB Inclusive Data	£5.00
BES & Internet	1GB Inclusive Data	£10.00
Business Email on BlackBerry BES	50MB Inclusive Data - on Business 1-Plan only	£10.00

## + Travel

	What's Included?	Monthly Cost
BlackBerry Worldwide Roaming	Unlimited use of your BlackBerry around the world	£12.77
Euro Internet 3MB	24 hours of usage - 3MB of data	83p per day
Euro Internet 20MB	7 days of usage - 20MB of data	£4.17 per week
Euro Internet 50MB	30 days of usage - 50MB of data	£8.33 per month

**AVENIR**  
**TELECOM**

Paris

in the Springtime

1<sup>st</sup> January 2012 - 31<sup>st</sup> March 2012

[www.avenir-telecom.co.uk/parisinthespringtime](http://www.avenir-telecom.co.uk/parisinthespringtime)

..T..Mobile..

**NOKIA**  
Connecting People



# Premier



•• T •• Mobile •

## The aim of the Programme is to:

- Attract and retain high value customers
- Enable you to sell the full range of products from Orange and T-Mobile
- Help you to provide a great customer experience

## And for you to:

- Be strategically aligned to Orange and T-Mobile

## Benefits of the programme

- £65 bonus on each NEW Business connection. Applicable to Business Solo, Sense, Plus, Venture and Momentum tariffs only, on new connections made before 31st March 2012
- £15 bonus for every primary connection (subject to performance criteria)
- Weekly commission payments
- Offset commission for hardware purchases
- Monthly on-going revenue share
- Free Carriage
- Discount Approval Tool
- Extra money for marketing initiatives
- 100% commission paid in advance
- Accreditation certificate and logo
- Additional marketing support
- Exclusive events, bonuses and incentives

## Performance criteria

- Minimum 50 Primary connections per quarter
- Minimum 10 Unified Communications connections per quarter
- Sub 12% Churn

**For further details on the Orange and T-Mobile Premier Partner Programme, please speak to Marketing on 020 8731 4492.**

... T-Mobile

**AVENIR**  
**TELECOM**



**£100 bonus for each NEW connection, on eligible tariffs, until 29th February 2012**

**If you need a T-Mobile code, or would like to transfer your current one, speak to your BDM to find out what to do next.**

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Up  
to 40%  
Monthly  
Revenue  
Share

# T-Mobile Commission Scheme

For **NEW** connections, Avenir Telecom will pay as follows:

1. Upfront commission  
PLUS
2. Monthly Revenue Share of up to **40%** for contract term

## NEW Connection Example:

Based on 24 Month Contract with 1 x Minute Bundle and 5 Users with BES Express:

### Business 1-Plan 2000 Minute Bundle:

Upfront = £501.00  
PLUS

### Business Users x 5:

Upfront £220 x 5 = £1,100.00  
PLUS

### BES Express

Upfront £40 x 5 = £200.00

**Total Upfront Commission Payable: = £1,801.00**

PLUS

**20% Monthly Revenue Share**

For non-handset **UPGRADES**, Avenir Telecom will pay as follows:

1. Airtime Subsidy

## Non-Handset UPGRADE Example:

24 month non-handset upgrade:

Airtime subsidy = £130.00

**Total Commission Payable: = £130.00**

For handset **UPGRADES**, Avenir Telecom will pay as follows:

See table on page 24.

## UPGRADE Example 1 - 24 Months:

End User quoted Cash Value Renewal = £89.99

End User requires BlackBerry® Curve™ 9300  
Upgrade RRP = £129.99

**24 Month Upgrade Commission = £244.99**  
MINUS

BlackBerry® Curve™ 9300 Trade Price  
= £205.00

**Total Commission Payable = £39.99**

## UPGRADE Example 2 - 24 Months:

End User quoted Cash Value Renewal = £179.99

End User requires BlackBerry® Curve™ 9300  
Upgrade RRP = £129.99

(When Cash Value Renewal is higher than Upgrade RRP, Cash Value Renewal changes to match the lower Upgrade RRP of the handset chosen, i.e BlackBerry® Curve™ 9300)

**24 Month Upgrade Commission = £278.33**  
MINUS

BlackBerry® Curve™ 9300 Trade Price  
= £205.00

**Total Commission Payable = £73.33**

Full listings of all upgrade commissions can be found on page 23.

# T-Mobile Commissions

## Business Plans - £100 bonus applicable

### Business Pay Monthly

	12 Month			+ 20% Monthly Revenue Share
	Connection Bonus	Volume Bonus	Total Payable	
Business Pay Monthly 25	£0.00	£100.00	£100.00	
Business Pay Monthly 30	£30.00	£100.00	£130.00	
Business Pay Monthly 35	£50.00	£100.00	£150.00	
Business Pay Monthly 40	£75.00	£100.00	£175.00	
Business Pay Monthly 45	£105.00	£100.00	£205.00	

	18 Month			+ 20% Monthly Revenue Share
	Connection Bonus	Volume Bonus	Total Payable	
Business Pay Monthly 20	£22.00	£100.00	£122.00	
Business Pay Monthly 25	£67.00	£100.00	£167.00	
Business Pay Monthly 30	£106.00	£100.00	£206.00	
Business Pay Monthly 35	£125.00	£100.00	£225.00	
Business Pay Monthly 40	£185.00	£100.00	£285.00	
Business Pay Monthly 45	£251.00	£100.00	£351.00	
Business Pay Monthly 50	£340.00	£100.00	£440.00	

	24 Month			+ 20% Monthly Revenue Share
	Connection Bonus	Volume Bonus	Total Payable	
Business Pay Monthly 15	-£24.00	£100.00	£76.00	
Business Pay Monthly 20	£42.00	£100.00	£142.00	
Business Pay Monthly 25	£111.00	£100.00	£211.00	
Business Pay Monthly 30	£91.00	£100.00	£191.00	
Business Pay Monthly 35	£185.00	£100.00	£285.00	
Business Pay Monthly 40	£287.00	£100.00	£387.00	



**£100 bonus for each NEW connection, on eligible tariffs, until 29th February 2012**

Minus £10 if using generic stock

### Business One Plan

	12 Month			+ 20% Monthly Revenue Share
	Connection Bonus	Volume Bonus	Total Payable Per User	
User	-£3.00	£100.00	£107.00	
User Discount (£7.50)	-£78.00	£100.00	£32.00	
User Discount (£10.00)	-£44.00	£100.00	£56.00	

	18 Month			+ 20% Monthly Revenue Share
	Connection Bonus	Volume Bonus	Total Payable Per User	
User	£190.00	£100.00	£290.00	

	24 Month			+ 20% Monthly Revenue Share
	Connection Bonus	Volume Bonus	Total Payable Per User	
User	£135.00	£100.00	£235.00	
User Discount (£7.50)	-£20.00	£100.00	£80.00	
User Discount (£10.00)	£30.00	£100.00	£130.00	

	36 Month			+ 20% Monthly Revenue Share
	Connection Bonus	Volume Bonus	Total Payable Per User	
User	£190.00	£100.00	£290.00	

Minus £10 if using generic stock



Where no handset is used, the price plan connection bonus will be reduced by £40.

# Business Plans

## Business Pay Monthly

	6 Month Total Payable	20% Monthly Revenue Share	12 Month Total Payable	20% Monthly Revenue Share	18 Month Total Payable	20% Monthly Revenue Share	24 Month Total Payable	20% Monthly Revenue Share
Business Pay Monthly 15	n/a		n/a		n/a		n/a	
Business Pay Monthly 20	n/a		n/a		£122.00		£122.00	
Business Pay Monthly 25	£60.00	+	£100.00	+	£167.00	+	£167.00	+
Business Pay Monthly 30	£80.00		£130.00		£206.00		£206.00	
Business Pay Monthly 35	n/a		£150.00		£225.00		£225.00	
Business Pay Monthly 40	n/a		£175.00		£285.00		£285.00	
Business Pay Monthly 45	n/a		£205.00		£351.00		£351.00	
Business Pay Monthly 50	n/a		n/a		£440.00		£440.00	

Minus £10 if using generic stock

## Business SIM Only

	30 Day Total Payable	40% Monthly Revenue Share	12 Month Total Payable	30% Monthly Revenue Share
Business SIM 15	£0.00		£0.00	
Business SIM 20	£0.00		£14.00	
Business SIM 25	£0.00		£22.00	
Business SIM 30	£0.00		£44.00	

## Business One Plan

	6Month Total Payable Per User	20% Monthly Revenue Share	18 Month Total Payable Per User	20% Monthly Revenue Share	24 Month Total Payable Per User	20% Monthly Revenue Share	36 Month Total Payable Per User	20% Monthly Revenue Share
User	£107.00		£290.00		£235.00		£290.00	
User Discount (£7.50)	£32.00		n/a		£80.00		n/a	
User Discount (£10.00)	£56.00		n/a		£130.00		n/a	
250 Minutes	£64.00		£64.00		n/a		n/a	
500 Minutes	£133.00		£133.00		£125.00		£160.00	
750 Minutes	£201.00		£201.00		£188.00		£241.00	
1,000 Minutes	£295.00		£295.00		£261.00		£331.00	
1,500 Minutes	£429.00		£429.00		£382.00		£487.00	
2,000 Minutes	£560.00		£560.00		£501.00		£642.00	
3,000 Minutes	£827.00		£827.00		£742.00		£953.00	
4,000 Minutes	£1,090.00		£1,090.00		£981.00		£1,262.00	
5,000 Minutes	£1,344.00	+	£1,344.00	+	£1,214.00	+	£1,566.00	+
6,000 Minutes	£1,394.00		£1,394.00		£1,483.00		£1,945.00	
7,000 Minutes	£1,618.00		£1,618.00		£1,724.00		£2,263.00	
8,000 Minutes	£1,837.00		£1,837.00		£1,961.00		£2,577.00	
9,000 Minutes	£2,049.00		£2,049.00		£2,193.00		£2,886.00	
10,000 Minutes	£2,259.00		£2,259.00		£2,422.00		£3,192.00	
15,000 Minutes	£3,370.00		£3,370.00		£3,516.00		£4,638.00	
20,000 Minutes	£4,487.00		£4,487.00		£4,684.00		£6,180.00	
25,000 Minutes	£5,603.00		£5,603.00		£5,853.00		£7,723.00	
30,000 Minutes	£6,657.00		£6,657.00		£6,971.00		£9,215.00	
40,000 Minutes	£8,643.00		£8,643.00		£9,121.00		£12,113.00	
50,000 Minutes	£10,752.00		£10,752.00		£11,363.00		£15,103.00	
60,000 Minutes	n/a		n/a		£13,287.00		£17,775.00	
80,000 Minutes	n/a		n/a		£17,517.00		£23,501.00	
100,000 Minutes	n/a		n/a		£21,648.00		£29,128.00	

Minus £10 if using generic stock



Where no handset is used, the price plan connection bonus will be reduced by £40.

# Shared Bundles

	Total Payable	+ 20% Monthly Revenue Share
125 Europe Roaming Minutes	£0.00	
250 Europe Roaming Minutes	£0.00	
500 Europe Roaming Minutes	£0.00	
1,250 Europe Roaming Minutes	£0.00	

	Total Payable	+ 20% Monthly Revenue Share
2,500 Europe Roaming Minutes	£0.00	
5,000 Europe Roaming Minutes	£0.00	
Shared Email & Internet 1GB SIM Only	£0.00	
Shared Email & Internet 1GB 24 Month	£0.00	

# Boosters

## Flexible Boosters

	Total Payable	+ 20% Monthly Revenue Share
3,000 Texts	£8.00	
3,000 Landline	£8.00	
Unlimited Internet	£8.00	
3,000 T-Mobile Talk	£8.00	
BlackBerry Email and Internet (BIS)	£8.00	
Euro 5 Talk & Text	£8.00	
Euro 10 Talk & Text	£8.00	
USA & Canada Talk	£8.00	
Europe & Australasia Talk	£8.00	
International Text Booster	£8.00	

## Travel

	Total Payable	+ 20% Monthly Revenue Share
BlackBerry Worldwide Roaming	£0.00	
Euro Internet 3MB	£0.00	
Euro Internet 20MB	£0.00	
Euro Internet 50MB	£0.00	

## BlackBerry

	30 Day Total Payable	+ 20% Monthly Revenue Share	6 Month Total Payable	+ 20% Monthly Revenue Share	12 Month Total Payable	+ 20% Monthly Revenue Share	18 Month Total Payable	+ 20% Monthly Revenue Share	24 Month Total Payable	+ 20% Monthly Revenue Share
BlackBerry Email Booster	n/a		n/a		n/a		n/a		n/a	
BIS/BES Express & Internet	£8.00		n/a		£20.00		n/a		£30.00	
BES Express & Internet with support	n/a		£8.00		£15.00		n/a		£40.00	
BES & Internet	£16.00		n/a		£35.00		n/a		£80.00	
World Email BlackBerry	£0.00		£0.00		£0.00		£0.00		£0.00	

## Email & Internet

	30 Day Total Payable	+ 20% Monthly Revenue Share	18 Month Total Payable	+ 20% Monthly Revenue Share	24 Month Total Payable	+ 20% Monthly Revenue Share			
Business Email & Internet Existing Customers	£0.00				n/a			n/a	
Business Email & Internet 500MB	£8.00				£25.00			£30.00	
Business Email & Internet 1GB	£8.00		£53.00		£80.00				
iPhone for Business 1-Plan	£0.00		£0.00		£0.00				

## Mobile Tethering

	Total Payable	+ 20% Monthly Revenue Share
Mobile Broadband Tethering 1GB	£0.00	
Mobile Broadband Tethering 3GB	£0.00	
Mobile Broadband Tethering 5GB	£0.00	
Mobile Broadband Tethering 10GB	£0.00	
Business Mobile Broadband Option Upgrade	£0.00	

## Mobile Broadband

	30 Day Total Payable	+ 30% Monthly Revenue Share	12 Month Total Payable	+ 30% Monthly Revenue Share	18 Month Total Payable	+ 30% Monthly Revenue Share	24 Month Total Payable	+ 30% Monthly Revenue Share
Mobile Broadband 1GB	n/a		n/a		£12.50		£27.50	
Mobile Broadband 3GB	n/a		n/a		£35.00		£58.00	
Mobile Broadband 10GB	n/a		n/a		n/a		£60.00	

# Upgrades

## Non-Handset Upgrades

	Total Payable			
	12 Month	18 Month	24 Month	36 Month
Airtime Subsidy	£55.00	£93.00	£130.00	£205.00

## Handset Upgrades

Cash Value Renewal	Months			
	12	18	24	36
£150.00	£5.00	£20.00	£45.00	£95.00
£100.00	£36.67	£61.67	£86.67	£136.67
£75.00	£57.50	£82.50	£107.50	£157.50
£50.00	£78.33	£103.33	£128.33	£178.33
£35.00	£90.83	£115.83	£140.83	£190.83
£0.00	£120.00	£145.00	£170.00	£220.00
£9.99	£128.33	£153.33	£178.33	£228.33
£19.99	£136.66	£161.66	£186.66	£236.66
£29.99	£144.99	£169.99	£194.99	£244.99
£39.99	£153.33	£178.33	£203.33	£253.33
£49.99	£161.66	£186.66	£211.66	£261.66
£59.99	£169.99	£194.99	£219.99	£269.99
£69.99	£178.33	£203.33	£228.33	£278.33
£79.99	£186.66	£211.66	£236.66	£286.66
£89.99	£194.99	£219.99	£244.99	£294.99
£99.99	£203.33	£228.33	£253.33	£303.33
£109.99	£211.66	£236.66	£261.66	£311.66
£119.99	£219.99	£244.99	£269.99	£319.99
£129.99	£228.33	£253.33	£278.33	£328.33
£139.99	£236.66	£261.66	£286.66	£336.66
£149.99	£244.99	£269.99	£294.99	£344.99
£159.99	£253.33	£278.33	£303.33	£353.33
£169.99	£261.66	£286.66	£311.66	£361.66
£179.99	£269.99	£294.99	£319.99	£369.99
£189.99	£278.33	£303.33	£328.33	£378.33
£199.99	£286.66	£311.66	£336.66	£386.66
£209.99	£294.99	£319.99	£344.99	£394.99
£219.99	£303.33	£328.33	£353.33	£403.33
£229.99	£311.66	£336.66	£361.66	£411.66
£239.99	£319.99	£344.99	£369.99	£419.99
£249.99	£328.33	£353.33	£378.33	£428.33

Cash Value Renewal	Months			
	12	18	24	36
£259.99	£336.66	£361.66	£386.66	£436.66
£269.99	£344.99	£369.99	£394.99	£444.99
£279.99	£353.33	£378.33	£403.33	£453.33
£289.99	£361.66	£386.66	£411.66	£461.66
£299.99	£369.99	£394.99	£419.99	£469.99
£309.99	£378.33	£403.33	£428.33	£478.33
£319.99	£386.66	£411.66	£436.66	£486.66
£329.99	£394.99	£419.99	£444.99	£494.99
£339.99	£403.33	£428.33	£453.33	£503.33
£349.99	£411.66	£436.66	£461.66	£511.66
£359.99	£419.99	£444.99	£469.99	£519.99
£369.99	£428.33	£453.33	£478.33	£528.33
£379.99	£436.66	£461.66	£486.66	£536.66
£389.99	£444.99	£469.99	£494.99	£544.99
£399.99	£453.33	£478.33	£503.33	£553.33
£409.99	£461.66	£486.66	£511.66	£561.66
£419.99	£469.99	£494.99	£519.99	£569.99
£429.99	£478.33	£503.33	£528.33	£578.33
£439.99	£486.66	£511.66	£536.66	£586.66
£449.99	£494.99	£519.99	£544.99	£594.99
£459.99	£503.33	£528.33	£553.33	£603.33
£469.99	£511.66	£536.66	£561.66	£611.66
£479.99	£519.99	£544.99	£569.99	£619.99
£489.99	£528.33	£553.33	£578.33	£628.33
£499.99	£536.66	£561.66	£586.66	£636.66
£509.99	£544.99	£569.99	£594.99	£644.99
£519.99	£553.33	£578.33	£603.33	£653.33
£529.99	£561.66	£586.66	£611.66	£661.66
£539.99	£569.99	£594.99	£619.99	£669.99
£549.99	£578.33	£603.33	£628.33	£678.33

T-Mobile sourced handsets are those obtained from T-Mobile and not any purchased via third party  
 Total payments for each contract length for Cash Value Renewals  
 Minus £10 if using non-T-Mobile handsets

## T-Mobile Handset Pricing

	Upgrade RRP	Trade Price
<b>Acer</b>		
Acer C6 Liquid Express	£69.99	£150.00
<b>Apple</b>		
iPhone 4S 16GB Black/White	£479.98	£440.00
iPhone 4S 32GB Black/White	£559.98	£520.00
iPhone 4S 64GB Black/White	£639.98	£580.00
<b>BlackBerry®</b>		
BlackBerry® Curve™ 8520	£39.99	£128.00
<b>REDUCED</b> BlackBerry® Curve™ 9300	£69.99	£153.00
BlackBerry® Curve™ 9360 Black/White	£129.99	£203.00
BlackBerry® Curve™ 9380	£129.99	£203.00
BlackBerry® Bold™ 9790	£209.99	£267.00
BlackBerry® Bold™ 9900	£309.99	£353.00
BlackBerry® Torch™ 9860	£219.99	£281.00
<b>HTC</b>		
HTC Desire S	£169.99	£232.00
HTC Explorer	£59.99	£145.00
<b>REDUCED</b> HTC Sensation	£239.99	£289.00
HTC Sensation XE	£299.99	£335.00
HTC Wildfire S Black/White	£69.99	£151.00
<b>LG</b>		
<b>NEW</b> LG Prada 3	£329.99	£370.00

	Upgrade RRP	Trade Price
<b>Nokia</b>		
<b>REDUCED</b> Nokia 1616	£0.00	£41.00
Nokia 700	£159.99	£223.00
<b>NEW</b> Nokia 710	£139.99	£207.00
<b>REDUCED</b> Nokia C1-01	£0.00	£53.00
<b>REDUCED</b> Nokia C1-02	£0.00	£50.00
<b>REDUCED</b> Nokia C2-01	£0.00	£72.00
Nokia C3-01 V2	£29.99	£120.00
Nokia E5	£49.99	£135.00
Nokia Lumia 800 Black/Cyan	£269.99	£317.00
<b>Samsung</b>		
Samsung Ace (Cooper)	£89.99	£166.00
<b>REDUCED</b> Samsung Galaxy S II Black/White	£309.99	£354.00
Samsung Galaxy Mini	£19.99	£110.00
<b>NEW</b> Samsung Galaxy R Style	£209.99	£262.00
<b>NEW</b> Samsung Solid X Cover	£0.00	£80.00
<b>Sony Ericsson</b>		
Sony Ericsson Xperia Neo V	£89.99	£171.00
<b>T-Mobile</b>		
T-Mobile Vivacity	£29.99	£115.00

Upgrade commission is only paid on the existing contract term (i.e. only 18 month paid if moving from an 18 month plan).